AGENTS WANTED.

FOLLOW THE DOLLAR-\$50 to \$100 per Week, the money yours; something new; but an old, worn out proposition; field uncouched; experience unnecessary; takes everybody by storm; money rolls in; show 50 and sell 40; demonstrated in 1 minute; sells on demonstration, the new Inkless Pountain Pen; the twentieth centery wonder; never leaks or splis; with this pen ne more use for the ink bottle; sample pen 50c; this proposition is 18 karat; money back if not as represented; agent's profit. 200 per cent; exclusive territory; send for agency to-day. Inkless Fountain Pen Co., 1722 Eighth st., Des Moines, Ia.

100 MEN WANTED
AT \$48 A WEEK
Large responsible manufacturer wante
100 men of neat appearance, good personality and education to do some
special work in all cities and towns
of over 300 population; \$48 a week to
start, opportunity to earn \$5,000 to
86,000 a year. Write at once stating
age and experience.
H. H. Rau,
Box 992 Dayton, Ohio.

"HEAT WITHOUT COAL." New kerosene burner cooks, heats, bakes; cheaper, better, cleaner than coal or wood; coal bils cut one-half; fits any stove or furnace; fuel shortage makes every home buy; aniazing big profits; demonstrating burner FREE; selling experience unnecessary, Even Heat Generator Co., 5125 W. 25th, Cicero Station, Chicago.

Female.

AGENTS-At once, five ladies to travel; demonstrate and sell dealers; \$40 to \$7, per week; railroad fare paid. Goodrich Drug Co., Dept. 104Y, Omaha, Neb.

HELP WANTED-Male.

A CHANCE TO SHOW WHAT'S IN

Here is an opportunity that will bring out the best that is in you—that will enable you to really show your ability, and that will repay you handsomely. No special experience necessary—just the will to "make good." Let's get together and talk it over. Sulfe 602, 20 Court st., Brooklyn (Borough Hall Station).

ACCOUNTANTS!

65 CENTS PER HOUR, AT PLANT OF INTERNATIONAL NICKEL CO., POOT OF 22D ST., BAYONNE, N. J.

ADVERTISING SOLICITORS!

If interested in securing a better posi-tion, read Business Builders ad. under Men Wanted.

ADVERTISING salesman, experienced, ag-gressive, on high class trade magazine; commission; spiendid possibilities for right man. Apply by letter, The Apparel World, 110 West 34th st.

AISLE MANAGERS.

ABRAHAM & STRAUS, INC., FULTON ST., BROOKLYN,

require the services of young men of good appearance.

Executive ability and above
the average in height. Department Store experience not necessary.

Apply at Employment Office.

APARTMENT HOTEL MANAGER — Must thoroughly understand apartment hotel work and artinsient renting; must have ex-perience and following. AMERICAN EM-PLOYMENT EXCHANGE, 115 Broadway, and 30 East 420 st.

ASSISTANT BUYER,

WOOLEN DRESS GOODS. Department Store Experience Required.

Apply at Employment Office,

ABRAHAM & STRAUS, INC. FULTON ST., BROOKLYN.

BANK statement machine operator, Bur-roughs preferred; experienced, progressive; good future: \$25 beans. Security Employroughs preferred to be been seen to be been seen Exchange, 51 East 424.

BATTERY MEN WANTED,
BATTERY BAT-AUTOMOBILE TERIES. A. K. FLE TERIES. A. K. FLEMING, 8587 ALBANY ST., NEW BRUNSWICK, N. J.

BILL CLERK wanted by wholesale dry goods house: Christian boy; must be bright, quick and accurate at flaures; knowledge of type-writing would help; \$15 to start; eplendid opportunity for advancement. Box 504, 205

BOYS.

A large financial institution desires to empiou a few boys 17 years or over who are willing to start at the bottom and earn their own advancement. All advance positions in the company are filled by promotion, and there is opportunity for a good future for any boy who is selected for one of these positions who will show himself to be earnest and industrious. No experience is necessary, balary to start, \$12. Apply in person between \$300 and \$4.30 o'clock, Room 1, Metropositan Bidg., 1 Madison av., New York city.

BOYS.

Dewntown financial institution wants boys is to its years old; experience not necessary, but must start at bottom and learn fundamentals; those selected will be in line for promotion within the organization; state BOYS OF 16

BOYS OF 16 BOYS OF 16

TO LEARN WHOLESALE MERCHANDIS-ING: a good chance in an Al firm. ADDRESS FANCY GOODS, BOX 195, MADISON SQUARE.

BOYS-Wanted, Christian boys as apprentises for jeweiry manufacturing: must have references. Apply Wm. Scheer, Inc., 7 West 45th st., city.

BOY, age 14 to 15, wanted by large corpora-tion, hours 9 to 4:30, good surroundings and advancement. C. D., Box 70, Station D. BOYS-Several for stock work in wholesale dry goods house; salary \$10. Box V 588

HOY wanted to run errands; salary \$12 per week. E. J. Duffy, 426 E. 24th st., city. FOY wanted to learn good mechanical trade and run errands, age 16-17 years, N 2167 Horald, Horald ag, Hory wanted to run errands and make himself useful; good chance for advancement, M 596 Herald.

Port borght for office, willing to work; state salary expected. Write, don't call peom Scy. 15 West 44th. 1877, H. S. cluention or equivalent, \$12.415. Agency, 170 Hreadway, room 1619. Ploy wanted in builter's office. M 2263 kerald, Herald eq.

HELP WANTED-Male.

\$12 per week påid dur-ing two weeks' training period. Experienced messengers earn \$15 to \$18 weekly. Apply at 40 Broad st., N. Y.

16 Dey st., N. Y. Flatiron Building, N. Y. WESTERN UNION TEL. CO.

BOY.

LARGE WHOLESALE HOUSE OFFERS BRIGHT CHRISTIAN BOY, 16 YEARS OF AGE, POSI-TION WITH ADVANCE-MENT. ADDRESSH, BOX SO, GRAND CEN-TRAL POST OFFICE, N. Y. CITY

BOY Wanted—Steamship office has opening for high grade boy; wonderful chances for advancement. Apply by letter only, stating education, salary desired, to John W. Weber, Jr., 44 Whitehall st.

BUTLER-VALET for city family; long reference required. Miss Hofmayer's Agency, 10 East 43d st. 3d floor. BUTLER wanted English preferred. Call with references Sunday after 6 930 Park av., seventh floor.

BUTLER-VALET wanted to work in private family; must be obliging; salary \$100.

Address M 525 Herald.

BUTLER, valet and useful man, Japanese. Address, with references and wages ex-pected, Box 11, 32 E, 59th. pected, Box 11, 32 E, 59th.
CHINESE cook, good, and Chinese butler-houseman wanted for country home; four in family; four servants; \$80 month each; must have good reference or cannot engage them. Write Mrs. D., Greenville, Del. them. Write Mrs. D. Greenville, Del.

CHAUFFEUR, thoroughly experienced or
Locomobile cars, for position lasting about
two months; must have experience in city
and country driving; good salary; only those
having driven for privato families considered. Apply Sunday afternoon, between I
and consideration of the country of the country
for Monday morning, Mr. McGoldrick
Hotel Gotham, Sch av' and Sth at.

CHAUFFEUR WANTED. CHAUFFEUR WANTED,
Over 25; private; city references; others
need not apply; Pierce, Cadillac; \$35. Reliable Chauffeur Agency, 63 W. 51st.
CHAUFFEUR—First class Rolls-Royce chauffeur wanted; state experience, references
for last five years and salary. Address Box
56. Room 417, 44 Broad st., New York.
CHAUFFEUR—Colored, single, not over 35
years, must understand gardening and
care of horse; state references and wages.
M 511 Heraid.

Pierce and Packard; \$35. Agency, 169
West 23d.

CHIEF CLERK'S ASSISTANT.
YOUNG MAN, ABOUT 25, AS ASSISTANT
TO CHIEF CLERK IN NATIONALLY
KNOWN WHOLESALE MERCANTILE
CONCERN. TO QUALIFY YOU MUST BE
TACTFUL, ENERGETIC, A PRODUCER
AND QUALIFY BY PAST EXPERIENCE
TO SUPERVISE OFFICE EMPLOYEES.
SUCCESSFUL APPLICANT FOR THIS
POSITION HAS A VERY BRIGHT FUTURE
OPEN TO HIM. REPLIES WILL BE HELD
IN STRICT CONFIDENCE, BUT WILL NOT
BE CONSIDERED UNLESS THE FOLLOWING INFORMATION IS GIVEN: AGE,
MARRIED OR SINGLE, EDUCATION,
NAMES OF PREVIOUS EMPLOYERS,
LENGTH OF SERVICE WITH EACH, SALARY RECEIVED IN EACH POSITION AND
REASON FOR LEAVING, WRITE BOX
216, 2501 WORLD TOWER BUILDING,
CIGAR man wanted, good; experienced high CIGAR man wanted, good; experienced high class retail, also wholesale trade; state salary desired and experience. M 531 Herald.

CLERKS,

19 to 25 Years of Age. Ability to do fast and accurate typing in conjunction with clerical work essential. Call

Western Electric Co., Inc., Installation Branch, 151 5th av., New York.

ESTIMATOR, fireproof arches, cement fin-ish, &c.; thoroughly experienced, live hus-tler: give full history, references, compen-ation. Write E. E., 143 8th av. CLERK with contractor's experience, 22 to 25 years of age, one residing in Bronz preferred; must be good penman; \$20 a week to start; Christian only. O 1399 Herald.

Herald, Herald square.

COUPLE WANTED, \$125 PER MONTH;

WOMAN GOOD COOK AND GENERAL
HOUSEWORKER; NO WASHING; MAN,
HANDY MAN AND BUTLER. MRS.
HENRY BRADY, MONTAUK AV., BAYHENRY BRADY, MONTAUK AV., BAYHOUSE, L. TELEPHONE BAYSIDE 117.

COUPLE—White; chauffeur, Cadillac, usefold around boose and small grounds; the
cook and general houseworker, no washing;
creferences required; 2 adults, 4 children.

COUPLE wanted to take entire charge household in country; man must be first class chauffeur, mechanic and useful man; woman for general housework. Apply Mrs. E. Rollins, Suburban av., Pelham Maner, S. Y.

N. Y.

COUPLE,
useful butler and cook; small private
family; city apartment; \$150.

143 E. 72d st., corner Lexington av.

COUPLE (white)—Chauffeur and housework, for
adult family; experience and reference required. Call Schuyler 112, or inquire at 127
West Sfilt st.

Jamaica 0048.

COUPLE as cook and butler; good references required. Apply Monday and Tuesday. Mrs. J. Johnstone. 358 Sanford av., Flushing. L. I. Tel. Flushing 2344.

COUPLE, reliable, experienced, for private household, preferably speaking French. Apply Sunday, 150 E. 63d or telephone Rhine-lander 1989.

lander 7989.

COUPLE—Competent chambermaid, useful butler-valet; city, Wettler's Agency, 20 W. 43d.

CUUPLE wanted for country place all year around; man gardener, wile good plain cook. Apply Manager, 4 East 28th st.

COUPLE—Cook, chambermaid, waitress, houseman; experienced. Wettler's Agency, 20 W. 43d st.

COUPLE, cook, nouseworker; butler, chauf-jour, for ontside work. Apply Tuesday, Call 12 East 95d at., 2:30 or 0 o'clock. COUPLE, white, cook and useful butler, Councident, one hour fram city. Call Mon-day, 10-1, room 826, 17 E. 42d at.

tion. Write E. E., 143 Sth av.

FORMER MERCHANTS
NOTE THIS
A large corporation has been very successal in utilizing the services of merchants
he have retired from business either by
note or force of circumstances (one of these
ten, age 58, is now earning upward of \$10,-O a year).

O a year).

This is not a proposition for a "has en," but for men of energy, with successive control of the proposition of J. H. HUNTINGTON, JR., nom 605, 118 West 44th street, any day force 1 or lock. LEICK, experienced, good at figures, \$18-\$20. Accept, 170 Broadway, room 1019. SEO. Agency, 170 isrondway, room 1019.

COAL crew managers with crews; wonderful offering consumers of coal; commission; highly remunerated. 185 Madison av., suite 901.

CORRESPONDENT and clerk in purchasing department; must be experineced. Write, stating age, experience and salary wanted, Box 888, 2501 World Tower Building.

COUPLE, white, French or English preferred, for small country house, 80 miles from New York; butler-valet and care first floor, not furnace; cook and care beforems; family

FURNITURE FINISHERS. GIMBEL BROTHERS, \$3D ST. AND BROADWAY.

for work in 12 room house, family 3 adults; no other servants kept; man who can drive auto, if necessary, preferred; references required; reply by letter only. Address The Bungalow, Hollis, L. I.

COUPLE—Taking charge of all work in eight room apartment; no laundry; man must be licensed chauffeur; good home, highest wages; only first class help, with good references; family four adults. Apply 9-3, apartment 8B, 180 Riverside Drive. Tel. River. 9953.

COUPLE as caretakers of Long Island country house, one hour from New York; man as houseman, wife as chambermaid and plain cook; only those accustomed to holding responsible positions, with best references, need apply; state wages. O 180 Herald, Herald square. GARDENER - Experienced with poult cows, and general gardener for em Long Island estate. H. D. Delatour, 8th av., B'klyn. Phone Sterling 0017.

GOLD AND SILVER ENGRAVER, EXPERIENCED.

Apply at Employment Office, ABRAHAM & STRAUS, INC.

FULTON ST., BROOKLYN.

GROCERY MEN!

HARDWARE salesman, Christian, a quainted with architects and decorator willing to work on a commission basis. 1803 Herald, 18th st.

HIGH SCHOOL GRADUATES.

Large commercial stationery con-cern can use two or three high school graduates to start at the bottom and learn this business; advancement fair-ly rapid as they show themselves fit; an excellent opportunity for any young man who wishes to break into the sell-ing end of this business and willing to study a very fascinating line. Reply in detail. Box 917, 2501 World Tower Building.

HOUSEMAN to do general work in private residence; excellent, steady situation. Call Monday morning, 855 5th av. HOUSEMAN and butler, experienced and best references. Tel. 7989 Rhinelander.

INSPECTORS.

We have a number of open-ings in our INSPECTION DE-PARTMENT for young men, 20 to 35 years of age, who have had technical high school or technical college training or the equivalent in practical elec-trical or mechanical experience.

These positions offer excellent opportunities for development and advancement in a permanent and interesting field for those who qualify. Apply after D A. M.

Western Electric Co., Inc., Installation Branch, 151 5th av., New York.

INSURANCE MEN!

HELP WANTED-Male.

After October 17, for guaranteed latest and best foul proof

BULL'S EYE SPARK PLUG.

Basily taken apart. Exceptional commissions to first applicants with desirable qualifications: K 1668 Herald, Brooklyn.

ELECTRICAL TESTERS,

19 to 30 Years of Age,

Western Electric Co., Inc., Installation Branch,

151 5th av., New York.

ELEVATOR operator, colored; come ready for work; references. Supt., 239 W. 103d.

Engineers and Draftsmen.

We have positions in our Central Office Engineering Division for men with college training in en-gineering or the physical sciences. Practical telephone experience may take the place of college training.

We can also place draftsmen who have had technical high school training and from two to four years drafting experience, preferably in the power or telephone fields,

MR. W. C. BOWEN, Employment Division,

Western Electric Co., Inc., 151 Fifth Avenue,

New York, N. Y.

ESTIMATOR.

Cornice, skylight and general sheet metal work; also tile, slate and com-position roofing; competent to esti-mate COST of Moor and materials from plans and specifications; pref-erence to one acquainted with first class architects and contractors Met-ropolitan territory; state experience, age, salary; replies confidential. Bay Ridge Sheet Metal Works, 872 724 st. Brooklyn.

JAPANESE (2) wanted, cook and butler, to take entire charge of house in suburb; no laundry; 3 in family; must be thoroughly experienced and have personal references. Apply Monday between 2 and 3 at office. Prince & Ripley, 342 Madison av. Tel Murray Hill 0558, JEWELER on fine platinum work. Charles Weller & Co., 56 West 45th st. COUPLE to take charge of bachelor's small country place, steam heat, running water; two cows, fifty chickens; husband to do outdoor work and drive Ford car; wife to do all indoor work; \$75 per month, two rooms, use of bath, usual country privileges; no objection to children; permanent position, exceptional opportunity. Apply by letter, stating experience and references. Henry Pegram, 68 Beaver st, city.

MAN, position of trust in oid established company; prospects of advancement for ambitious man of good appearance; age 25 to 05; ability to meet and talk with nen essential. Address Box 485, Madison Square P.O. DEALERS AND SALESMEN

P.O.

MAN (apable addressing audiences; wonderful offering coal consumers; highly remunerated; permanent connection. 185 Madison av., suite 901.

MAN to sell best line trees, ahrubs, roses; steady work; commission weekly, Brown Brothers Nurseries, Rochester, N.Y.

MANAGER-RETAIL STORE

K 1608 Heraid, Broosayn.

DELIVERY boy for afternoons; one well acquainted with the city. Call Faye Hall, 11
East 47th st.

DESIGNER, first class, for studio doing highest Sade of wallpaper and fabric designing; good pay and advancement; only designers experienced in this work will be considered. Write Box 807, 2501 World Tower Building. Man not over 30 years of age, with executive ability, who is physically strong, accurate and careful, with a personality that will impress others and secure enthusiastic cooperation; this is an exceptional opportunity for the man who feels that he has not had the opportunity to show what he can do in his present position.

Men who are at present working in department stores and have a knowledge of general merchandise are preferred; state previous employment, wages earned, age and whether married or single, all of which will be confidential. Tower Building.

DRAFTSMAN-Wanted, one experienced in architectural woodwork; state reference and experience; also salary wanted. M 2020 Herald, Herald sq.

LEUG CLERK, registered New Jersey; references required. L. Rockfeller Co., 27 East Palisade av., Englewood, N. J.

N. A. 743 Herald, 280 Broadway.

MEN WANTED!

OPENING 2,000 PIGGLY WIGGLY STORES, Five more stores, in a chain of 2,000 PIGGLY WIGGLY stores to be opened in the eastern territory by MANHATTAN PIGGLY WIGGLY CORPORATION, were opened last Saturday at following addresses; St. Nicholas Avenue and 185th Street, Jerome Avenue, near 193d street; 45 Orchard Street, Tarrytown; 138 North Avenue, New Rochelle; 5404 Fourth Avenue, Brooklyn.

The five managers of these stores were picked from James W. Elliott's Business Bullders, Inc., which owns and is operating and maming the MANHATTAN PIGGLY WIGGLY CORPORATION.

2000 EXECUTIVES.

PIGGLY WIGGLY, the third largest chain grocery system in the world, in volume of sales, will need more than 2,000 executives to run MANHATTAN PIGGLY WIGGLY CORPORATION. These executive positions include:

Accountants Store Managers Traffic Managers District Managers Store Superintendents Construction Engineers District Superintendents Warehouse Superintende Etc., etc., etc.

BUSINESS BUILDERS POLICY. We say "and so forth," and repeat it ecause the operation of a chain of more because the operation of a chain of more than 2,000 stores needs executives covering practically every field of business. James W. Elilott's Business Builders, Inc., will supply every executive to the MANHATTAN PIGGLY WIGGLY CORPORATION. No position in the entire Manhattan PIGGLY WIGGLY system will be given to any man who does not come through the Business Builders sales force. This is a set and definite policy of the Business Builders, in operation for years.

The Business Builders has a reputation for maintaining a personnel morale second to none. Inasmuch as the Business Builders is building the MANHATTAN PIGGLY WIGGLY CORPORATION the men who build that corporation regelve the highest rewards in the way of executive positions, commanding salaries running into five figures.

DEVELOPING EXECUTIVES. While qualifying for executive work for the MANHATTAN FIGGLY WIGGLY CORPORATION the men of the Business Bullders are earning substantial com-missions building the corporation in marketing its securities, many of them averaging over \$100 a week. We are not in the business of hiring and firing men. We are in the business of DEVELOP-ING EXECUTIVES.

OUR RECORD. Our record in the past has been remarkable. Men from all walks of life have found themselves here, have increased their earnings to an almost incredible degree. Some of the men who answered an advertisement similar to this one are now Directors of our companies.

Report between 10 A. M. and 2 P. M. JAMES W. ELLIOTT'S BUSINESS BUILDERS, INC.

Financing, Manning and Operating THE MANHATTAN FIGGLY WIGGLY CORPORATION, Entre 12th floor, Knickerbocker Building, 42d Street and Broadway.

MEN WANTED-THREE, MARRIED RE-QUIRED BY NATIONAL ORGANIZATION FOR IMPORTANT WORK IN NEW YORK CITY; MUST BE OF GOOD MORAL CHAR. ACTER AND HAVE BEST OF REFER-ENCES. Y 2084 HERALD, 290 BWAY.

MEN.

Two reliable men for special work; excellent opportunity. Call between 2 and 6, room 404, 103 East 123th.

MEN-A rapidly growing organization needs 10 men over 25 to train as managers; if you have confidence in yourself see Mr. Sammis, 10 A. M. to 4 P. M., 15 E. 40th, r'm 701.

MECHANICAL ENGINEER
PRACTICAL DESIGNEE OF MACHINES
FOR RAPID PRODUCTION OF SMALL,
PARTS: MUST ALSO HAVE ABILITY TO
PALL UPON THE AUTOMOTIVE TRADE.
THATE AGE, EXPERIENCE AND SALARY
DESIRED. B 645 ADOF, 206 B'WAY.

Cook: good wages. 75 South Broadway, onkers. OFFICE boys; excellent opening STAPLETON EMP. SERVICE 44 WHITEHALL ST.

ACKER, experienced in packing notions an general merchandise; saiary \$24. Apply S. S. KRESGE CO... 147 4ist st., Brooklyn, N. Y.

PLANT MAN. Wanted, experienced plant man to work in large greenhouse, wife to board 3 to 4 men; also experienced man, married, to work in fruit department; wages to each \$100 per month and good house. Apply Y 2007 Herald, 280 aroadway.

PROMOTION MAN having actual selling experience in persons service proposition; must be good lette writer with closing experience; replies mus give full particulars as to qualifications, as tionality, remuneration; permanent positio for right man. M 2256 Herald, Herald sq.

PUBLISHER'S REPRE-SENTATIVE WANTED

MODERN TRADE JOURNAL, WITH ESTABLISHED BUSINESS IN THE TERRITORY, HAS EXCELLENT OPPORTUNITY FOR A LIVE WIRE, ENERGETIC, EXPERIENCED MAN TO ASSUME MANAGEMENT OF BRANCH OFFICE, WITH ASSISTANT, IN NEW YORK CITY, DESILA, WRITE COPY, MAKE SIMPLE LAYOUTS AND HAVE CAPACITY FOR EDITORIAL WORK, GIVE FULL RECORD OF PAST AND PRESENT EXPERIENCE, SAMPLES OF WORK AND ALL OTHER INFORMATION THAT WILL HELP US TO DECIDE IF YOU ARE THE MAN WE ARE LOOKING FOR. ADDRESS Y 2088 MERALD, 280 FROADWAY.

PURCHASING AGENTS! \ If interested in securing a better posi-tion, read Business Builders ad, under Men Wanted,

by Christian, Harlem manufacturing con-cern; must understand checking goods, en-tering and passing bills; we want a careful man who is a hustler. Give us your full experience, age, salary expected and why you should have this position, Box 263, 206 Pitzgerald Building.

HELP WANTED-Male.

SALESMEN.

A corporation of reputation and prestige-dominant in the field-has a business opportunity in the New York branch of its sales department for a limited number of men between 25 and 40 years of age who wish to make a substantial and permanent

Material expansion and resultant have an attractive opportunity to advance quickly to managerial posi-tions in different branches of our

SALESMEN.

WANTED FOR 1923 IN ALL SECTIONS OF THE UNITED STATES TO REPRESENT A COMPANY WHOSE PERSONNEL AND EXPERIENCE IS OF LONG STANDING IN THE PUBLISHING OF UNUSUALLY HIGH GRADE AND ATTRACTIVE LINES OF GREETING CARDS. FOLDERS, BOOKLETS AND NOVELTIES FOR ALL SEASONS AND OCCASIONS, PRODUCED BY ALL THE PROCESSES KNOWN TO THE T RADE, INCLUDING MANY NEW AND ORIGINAL FEATURES.

A RARE OPPORTUNITY FOR MEN

TURES.

A RARE OPPORTUNITY FOR MEN WHO HAVE SUCCESSFULLY SOLD GREETING CARDS IN THE PAST AND HAVE A FOLLOWING IN THEIR RESPECTIVE TERRITORIES: LIBERAL COMMISSION ARRANGEMENTS. APPLY, WITH FULL PARTICULARS TO Y 2070 HERALD, 280 BROADWAY.

SALESMEN.

FULTON ST., BROOKLYN.

SILKS. LUGGAGE. RUGS, LINENS.

SALESMEN TO REPRESENT THE FOLLOWING TERRITORIES: ONE FOR
NEW YORK STATE AND PENNSYLVANIA;
ONE FOR MIDDLE WEST, OHIO, MICHIGAN, INDIANA. WEST VTRGINIA AND
KENTUCKY; ONE FOR PHILATELIPHIA.
BALTIMORE AND WASHINGTON; ONE
FOR NEW YORK CITY AND SEVERAL
NEW JERSEY CITIES; COMPETENCY
AND KNOWLEDGE OF LINE ESSENTIAL;
APPLICATIONS AT ONCE STRICTLY
CONFIDENTIAL. CALL OR WRITE. D.
KISCH COMPANY, INC., 103-7 5TH AV.,
MFRS, WOMEN'S NECKWEAR.

SALESMAN WANTED, one who can sell exhibit space in the International Tobacco and Allied Trades Exposition and the International Exposition of Photographic Arts and Crafts and other expositions; commission basis only; permanent position; big money for a hustler. Reply with three business references Box E 2007 Heraid, Heraid sq.

SALESMEN—A RARE OPPORTUNITY FOR A FEW GOOD MEN: LEADS, LETTERS OF INTRODUCTION, THE SUPPORT OF ONE OF THE WORLD'S GREATEST RELIGIOUS ORGANIZATIONS AND A CHANCE TO MAKE BIG MONEY QUICKLY IN A PERMANENT AND DIGNIFIED BUSINESS; ONLY EXPERIENCED MEN NEED APPLY. MR. SEATON, SUITE 603, 16 E. 43D.

SALESMEN. CHRISTIANS, SELL PULLEY COVERING TO FACTORY SUPERINTENDENTS #15-\$100 WEEKLY IF COMPETENT, HAWES MFG. CO., 518 E., 20 CHURCH ST., HUDSON TERMINAL BUILDING.

SALESMEN

Salesmen with personality and pep, New York office, selling great 2040 Herald, 280 Broadway.

SALESMEN.
We are successfully raising capital for a successful enterprise. We seek two clean cut most to participate both in our work and in our success. Phone appointment, Franklin 3218.

LARGE APPAREL CHAIN STORE ORGANIZATION HAS SEVERAL OPENINGS
FOR EXPERIENCED RETAIL SALESMEN
WHO WITH LITTLE TRAINING CAN BE
GIVEN MANAGEMENT OF RETAIL L
STORES; STATE AGE, EXPERIENCE,
STARTING SALARY. BOX C. L., 19 UNION
SQUARE.

SQUARE.

SALESMAN TO REPRESENT ONE OP THE LARGEST WOMEN'S NECKWEAR AND ACCESSORY MANUFACTURERS FOR NEW ENGLAND STATES; COMPETENCY AND KNOWLEDGE OF LINE ESSENTIAL; APPLICATIONS STRICTLY CONFIDENTIAL. ADDRESS LITTLEHALE, 175 5TH AV., NEW YORK.

SALESMAN—The Gerlach-Barklow Company, world's largest exclusive manufacturers of art calendars, direct by mall advertising and holiday greetings, has opening for aggressive salesman able-to sell specialized advertising service; we sell to all classes of business; give full experience in letter for personal interview. GERLACH-BARKLOW CO., 10 East 43d st., New York city.

to sell a line of stitchdown shoes and sandals for middle West to jobbers and retailers; salary or commission basis; only those with a following need apply; state reference and full particulars. Q 1400 Herald, Harlem. SALESMENT

If interested in securing a better posi-tion, read Business Builders ad, under Men Wanted,

SALESMAN to call on contractors and builders in Westchester county with a 20 year funaranteed asbestos roofing; commission basis, small salary to start; car necessary; salesman, not an order inker, wanted. Address Asbestos Roofing Division, National Asbestos Manufacturing Co., 163-193 Henderson st., Jersey City, N. J.

SALESMAN to sell oils, either local or out of town; experienced men preferred. E of town; experienced SALESMAN, experienced, to call on private families; good salary; call after B. Wayne Poultry Farms, 22 Old Broadway. SALESMAN, wholesale, for windshield cleaner, cleaning both sides; references. M 541 Heraid.

HELP WANTED-Male.

SALESMEN.

Ever been that way? When you are weary, dejected, out o' luck you can join the thickest throngs on Broad-way at the rush hour and be-lone-

some.
It may not be your fault if you get that way, but it surely is your fault if you STAY that way. The times are NOT out of joint, the good old days were NOT better than these days.
And-get this, because it's important-YOU are going to be a bigger, finer and more productive individual than you've ever been. And I know it. I am going to PROVE it to you.
Whether you are without experience am going to PROVE it to you.

Whether you are without experience
or a veteran in the business isn't
go to make any difference. I am
a Security Salesman. I regard it as
one of the nost honorable and dignified professions, because I conduct it
in just that way. I am the Executive
in charge of the building up of a high
class modern selling organization for
a reputable and established downtown banking house. I propose to
have you with me and I propose to
have you earning in commissions at
the rate of \$10,000 a year within 30
days.

SALESMEN.

AN IDEAL POSITION
AND AN EDUCATION FOR
A PERMANENT BUSINESS FUTURE.
ONE OF THE LARGEST LIFE
OFFICES IN THE CITY OF NEW
YORK HAS SO PERFECTED ITS
PLANS THAT IT HAS DEVEL.
OPED ITS BUSINESS ALONG
MODERN COMMERCIAL LINES.
TO ACCEPTABLE APPLICANTS
(WHO MUST HAVE HAD A SUCCESSFUL EXPERIENCE AS
SALESMEN) IT WILL GUARANTEE A COURSE IN LIFE INSURANCE IN 1TS TRAINING
SCHOOL AND A DRAWING ACCOUNT DURING THE TRAINING
PERIOD, WITH A PERMANENT
POSITION THEREAFTER TO
THOSE WHO SHOW THEMSELVES QUALIFIED FOR THE
WORK. WORK.
ONLY MEN OF UNQUESOFFER AND WILL BE OPEN
ONLY FOR A LIMITED TIME.
ONLY MEN OF UUNQUESTIONED INTEGRITY AND WITH
HIGH GRADE REFERENCES
WILL BE CONSIDERED.

L. A. CERF, MANAGER, MU-TUAL BENEFIT LIFE INS. CO. CALL AT 118 WEST 44TH ST., ROOM 605, ANY DAY BEFORE ONE O'CLOCK.

SALESMEN.

AN ESTABLISHED ENTERPRISE SEEK-ING DIRECT TO CONSUMER DISTRI-BUTION OF ITS PRODUCTS DESIRES TO ENGAGE TWO COMPETENT SALESMEN. require the services of 2 thoroughly experienced salesmen for their uphol-sters, hardware and window shade departments; permanent position to those who qualify. POSSIBILITY OF AVERAGE WEEKLY EARNINGS OF \$50-\$100 CALL BETWEEN 10 AND 12, ROOM 1024, 346 BROADWAY.

Apply Employment Office, 5th floor, 9 A. M. to 5:30 P. M. SASHMAKER,

competent to care for knives and keep ma-chines running on quantity production: fac-tory 23 miles from New York city; 48 heurs per week. Apply, stating experience, refer-ences and wages desired, Y 2075 Herald, 280 SOLICITOR

CALL MONDAY AT 1:30 P. M., 251-255 4TH AV. (11TH FLOOR), CORNER 20TH ST.

SALESMAN.

WANTED. A FIRST CLASS SALESMAN, WHO HAS HAD AT LEAST FOUR YEARS EXPERIENCE SELLING TE CH NI C A L PAINTS AND WATERPROOFING TO CONTRACTORS AND COMPETENT IN SECURING SPECIFICATIONS THROUGH ARCHITECTS; GIVE THE NAME OF THE LAST TWO CONCERNS, THE TIME CONNECTED WITH EACH AND REPLY BY LETTER TO THE HAMPDEN PAINT AND CHEMICAL CO., SPRINGFIELD, MASS.

for growing public accounting firm; must have public accounting experience and ablity to write letters; permanent position is open for the right man; replies must give full particulars as to qualifications, nationality and remuneration, M \$405 Herald, Herald square. ald square.

SPECIAL representative wanted for a 21 year old organization having 11,000 members to interview prospective new members to whom special letters of introduction will be given. Suite 631, 280 Broadway.

STAIR builders apply Mahlman, 30 Proctor st., near Myrtle av., Glendale, Brooklyn. STENOGRAPHER

wanted by a large manufacturing concern; touch stypist; permanent position; write, stating age, reference, salary expected. Write Box 898, 2501 World Tower Building. Stenographer, beginner, Oliver operator; excellent opportunity. Box 874, 2501 World Tower Building.

STENOGRAPHER in steamship office in Santo Domingo City; knowledge of Span-ish desirable, but not essential; state qualifi-cations and salary expected. M 533 Herald.

STOCK SALESMEN, experienced, recommended sales people showing results, will be properly compensated and promoted to management; salary and commission. Room 1429, 42 Broadway.

THE NEW YORK, NEW HA- Broadway Exchange Agency ROAD COMPANY.

MEN WANTED.

Regular positions for com-petent men whose work is satisfactory as:

The above rates are those agreed upon with Committee of Mechanical Department As-

This is not a strike against the railro, it is a strike waged against a reduction rates of pay ordered by the United Sta Railroad Labor Board, effective July 1922. Apply 9 A. M. to 3 P. M. to Superin-tendent's office at 132d st. and Willis av., Bronx. N. Y.

F. M. Clark, Superintendent, New York, New Haven and Hartford R. R. Co.

TRAFFIC MANAGERS!

If interested in securing a better posi-tion, read Business Builders ad. under Men Wanted.

WANTED-Young man as night messenger in syndicate department of metropolitan newspaper; salary \$14 weekly: permanent position and good chance advancement. Box M 524 Herald.

HELP WANTED-Male.

WANTED

PROPER COOPERATION
CAN SHORTLY BE ADVANCED TO A RESPONSIBLE POSITION OF SALES
MANAGEMENT. WE PREFER THE MAN BETWEEN
25 AND 40 YEARS OF AGE.
CALL MONDAY OR TUESDAY AFTERNOON AT 2, 8
OR 4 O'CLOCK, SUITE 1721,
30 CHURCH ST.
ASK FOR MR. BROCK.

ABRAHAM & STRAUS, INC.,
FULTON ST., BROOKLYN,
require the services of a manager for the Women's
Garments Alteration Workroom. Must be experienced.
Apply at Employment Office.

Central Office Telephone

Our work requires men who are capable of development and who seek permanence. Call

Western Electric Co., Inc., Installation Training School, 185 West 17th st., New York.

YOUNG MEN.

\$12 per week paid during two week training period. Experienced messengers earn \$15 to \$18 weekly. Apply at 40 Broad st., N. Y.

SALESMEN.

YOUNG MAN,
AMBITIOUS, GOOD EDUCATION,
WELL RECOMMENDED, TO FILL A
POSITION WHERE OPPORTUNITY
IS OFFERED; ANSWER IN DETAIL, EXPERIENCE IF ANY, EDUCATION AND COMPENSATION DESIRED; PREFER RECENT HIGH
SCHOOL GRADUATE, WRITE BOX
F. G., IIII ST. PAUL BLDG., N. Y.

YOUNG MAN, 19 TO 21 YEARS IN WHOLESALE TEXTILE HOUSE; REFER-ENCE REQUIRED. WILL-

YOUNG MAN—A large corporation wants a young man to fill a vacancy in sales department of Youkers office; experience unnecessary; must stand close investigation; the right man will be assured of good pay, a permanent position and advancement according to ability. Write Box Y 20, 217 Tribune Building.

CITY.

YOUNG man, about 18 years, with knowledge of bookkeeping, to make himself generally useful in ostrich feather business; opportunity to become salesman; \$12 to start. M 2234 Herald, Herald sq.

YOUNG man, one with clerical experience, wholesale provision office; experience 14 this line processory; must be accurate at

Employment Agency-Commercial. 1482 B'way, Room \$10. Mildred D. MacFarlane, Prop. Jessie Powell Arnold. Mgc

TRAFFIC MANAGEMENT.

The Industrial Traffic Managers College of New York, 607A Tribune Building. Beekman 6000. MEN WANTED TO UNCOME DRAFTSMEN Sslary \$250-5300 monthly when competent clief draftman will train you at your home-also furnish free all tools: training gives until in position at above salary. Address Chief Draftsman Dobe, 4001 Broadway, Div-gor Chiefe.

Jophin, Mo.

LEARN linotype; Ideal trade; pays \$2,800;
cost \$200; day, evening; Ideal disabled men.

Empire School, 153 E. 16th.

LA SALLE Extension University, largest business training institution in the world. 110 West 42d str.

HELP WANTED ADVERTISEMENTS HELP WANTED-Male.

Call Monday and Tuesday afternoon Suite 1721. ite 1721. 30 Church st. Ask for Mr. Mahoney.

Greeting Card Salesmen

ABRAHAM & STRAUS, INC.

LACE CURTAINS,

Good Salaries. Permanent Positions. Apply at Employment Office.

York city and Brooklyn; can be worked as side line. E

SALESMAN
A REAL MAN
cricity honest, high-class man who is capble of appreciating a dividend-paying stock
oposition of genuine merit; must be able
meet men in a manily way; an attractive
ture is waiting for the right man. Call
address H. H. Cannon Co., Inc., 280 Mallm av., New York city.

SALESMAN

M 341 Heraid.

SALESMAN, experienced, acquainted with machinery trade, to sell new high grade bearings. B K 360 Heraid, Heraid sq.

SALESMAN wanted, reliable person to solicit business for safe deposit company, Address Salesman, Room 1906 Times Bidg. business; references. If 518 Herald.

THE OPPORTUNITY RE QUIRES A MAN EITHER WHO IS AN EXPERIENCED WHO IS AN EXPERIENCED
SALESMAN OR WHO FEELS
HE HAS A SALES PERSONALITY AND WISHES TO
TAKE UP THE SELLING
PROFESSION. WE MUST
HAVE A MAN WHO WITH
PROPER COOPERATION
CAN SHOPTLY DE

days.

How do I know so much about you?

I don't. But we're all pretty much alike, and I know that what I have done for others I can do for you. Will you give me the chance?

Step to the phone EARLY to-morrow morning—and the thing is done. Call-Mr. Edmonds, Cortlandt 1344.

SALESMEN, AIR TRANSPORTATION,

ZEPPELIN TYPE AIRSHIPS WE ARE THE LARGEST EXCLUSIVE MANUFACTURERS OF LIGHTER-THAN-AIR CRAFT IN AMERICA AND HAVE A PLANT IN SUCCESSFUL OPERATION IN NEW HAVEN, CONN., ESTABLISHED OVER EIGHT YEARS AGO. WE ARE EXPANDING OUR BUSINESS AND WE WANT SALESMEN. CONNECT WITH THE ONLY ONE NEW BIG BUSINESS TO-DAY.
UNUSUAL LEADS AND COOPERATION.

GIMBEL BROTHERS,

SALESMEN.

If you are a high caliber security salesman accustomed to earning a minimum of \$5,000 a year in commissions we have an opening for you. The security we are selling has unusual merit, as investigation will prove. Commission basis only; no advances. Address in confidence for interview, R. L., 917, Tribune Building.

Salesman wanted to represent Western oleomargarine manufacturer to sell jobbers and chain stores on commission basis in New

2028 Herald, Herald sq. SALESMAN. YOUNG MAN WITH SOME EXPERIENCE IN THE BRASS AND COPPER INDUSTRY; STATE EXPERIENCE AND SALARY DESIRED; GOOD OPPORTUNITY FOR A HARD WORKER, WRITE BOX COPPER, 1111 ST. PAUL BLDG., N. Y.

SALESMEN-WE HAVE SEVERAL OPENINGS IN MIDDLE WESTERN AND EASTERN TERRITORIES FOR EXPERIENCED
SPECIALTY SALESMEN: APPLICANTS
MUST POSSESS PROVEN SELLING ABILITY, TACT AND GOOD PERSONALITY; EXCELLENT OPPORTUNITIES FOR THOSE
WHO REALIZE THAT HARD WORK MERITS SUCCESS. APPLY IN WRITING ONLY,
STATING AGE, EXPERIENCE AND SALARY EXPECTED, E 2030 HERALD, HERALD SQ.

ALD SQ.

SALESMEN—Men of sales experience plus culture, education and large caliber who have vision, broad latitude and diplomacy; to such men we offer an opportunity to earn a large income and advancement in a dignified caling. Call at room 862, 41 East 42d st., N.Y.C.

SALESMEN

earn \$50 to \$100 on commission basis; good opportunity taking orders for made to measure clothesy must know how to take measures. Call for interview, Atlantic Tailoring, 108 East Houston.

SALESMAN wanted, experienced, to sell needed service to all importers; drawing account \$35 weekly; 201 references necessary. Apply Room 401, 200 Broadway.

SALES MANAGERS:

If interested in securing a better posi-tion read Business Builders ad. under men wanted. SALESMAN—Firm prominently known to the New York building trades wants an additional salesman to sell its productive service to the building trades; excellent opportunit for permanent position with rapidly growin concern. Reply, staining previous experience age, earnings, F 2203 Herald, Herald square SALESMAN for high cass investment propo-sition; must be conservative and a hustler; excellent opportunity for the man who can qualify; no stock selling scheme. Apply Mr. Nilsson, Room 1822, 25 Broad st., New York Nilsson, Room 1822, 28 Broad st., New York,
SALESMAN on automobile accessory, the
only one of its kind and entirely newevery car owner wants it on sight; retails for
\$2.00; commission; exclusive territory now
being assigned. Call, 9 to 11 A. M., Criterion
Sales Co., 114 West 58th st.

SALESMAN, experienced, can travel New
York State and Pennsylvania, men's caps
and ladies' sport hats and sets big sellers.
Apply by letter, stating experience. B 1807
Herald, 16th st.

SALESMEN.

SALESMEN. Envelope salesmen, commission basts; men with trade only. Apply after 2 P. M., F. S.; Blackwell & Co., 52 Broadway.

SALESMAN to cover medium sized towns in the middle West, long established eith house. Reply, stating age, experience, salary desired. Write Wholesale, 375, 10 Union Scource. ALESMAN-\$60 weekly early earned self-

SALESMAN to sell Underwood and other standard typewriters; references required. Call 10 to 12 A. M., Wholesale Typewriter Co., 326 Broadway, New York. SALESMEN to put patented invention on market; wonderful possibilities, unlimited field; commission basis. Watson, Room 1502, HELP WANTED-Male.

SALES MANAGER. A LARGE, INFLUENTIAL INDUSTRIAL CORPORATION ANNOUNCES HEREWITH A LIMITED NUMBER OF BUSINESS OPENINGS COINCIDENT WITH
THE OPENING OF ITS NEW YORK SALES OFFICES.

> on small country place sober, honest man to care for one horse and cow, milk, tend furnace, outside work; neat, industrious gen-tleman; ten other servants; references re-quired. Box 9, Woodcliff Lake, N. J. WORKROOM MANAGER.

YOUNG MEN.

Installation is light, clean, interesting work and should appeal to ambi-tious young men whether pre-vious experience has been clerical or mechanical.

16 Dey st., N. Y. Flatiron Building, N. Y. WESTERN UNION TEL. CO.

IAMS, SKINNER & SONS, 45 E. 17TH.

YOUNG married woman would like a girl between 18-20 who needed and would appreciate a good home and companionship. With light duties. Please give full particulars. Box Y 2077 Heraid, 280 E way.
YOUNG MEN. 21 YRS. OF AGE OR OVER. TO LEARN PIANO BUSINESS, STEADY FOSITION AND QUICK ADVANCEMENT. SALARY AND COMMISSION. LAUTER PIANO CO., 149 NEWARK AV., JERSEY CITY.

this line necessary; must be accurate at figures; state experience and salary expected. Box 103, 2893 3d av. YOUNG MAN, bright, intelligent, as silver-ware salesman in first class retal fewelry establishment; none without first class ref-erences and experience need apply. M 523 Herald.

STOCK SALESMEN,
experienced, recommended sales people showing results, will be properly compensated and promoted to management; salary and commission. Room 1429, 42 Broadway.

STOCK CLERK wanied, one accustomed to shipping and receiving automobile parts; no other need apply. Lawrance Aero Engineering Corpn., 644 W. 44th st.

SURVEYOR—COMPUTER.
A New York city surveyor wishes to employ neveral young men as computers; knowledge of trigonometry and the use of longarithmic tables essential. Reply by mail, stating age, technical education, experience and salary expected. M 515 Herald.

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SURVEYOR—COMPUTER.
A New York city surveyor wishes to employ neveral young men as computers; knowledge of trigonometry and the use of longarithmic tables essential. Reply by mail, stating age, technical education, experience and understand typewrilling; state age. Address K., Room 32, 55 Broadway.

SOUNG man in real experience need apply. M 520 Earn salesman.

Young men, 21 or over, learn salesman.

Young men,

Instru-u-n.

Attention, railroad, steamain, traffic and shipping clerically.

Our course of training will qualify you for advancement; our method of instruction, resident evening classes, with practical traffic managers instruction, is achieving suspressedented results; it you are ambitious and willing to study, call, write or phone for particulars; new class starts October 24, 7:30 P. M.

Chief Draftsman Dobe, 4001 Eroadway, Div. 227. Chicago.

ART STUDENTS leafn cartooning, commercial art, fashion art, newspaper and magazine illustrating by mail of local classes. Write or call for information, Associated Art Studios, 2112 Flattron Building.

DETECTIVES needed everywhere; good pay plenty of work when qualified. Write for free information covering our system. Heternational: Detective Exchange, Baltmore Building, Chicago, III.

MEN wanted for detective work; experience unnecessary. Write for details explaining graranteed poetition, J., Ganor, former Gov. 10 (ective, St. Louid, Mo.

MEN needed for U. S. Mail Service, \$115 to \$100; experience or correspondence course unnecessary. Write E. S. Blahop, box 301, Jonin, Mo.

LEARN linetype; ideal trade; pays \$2,800;

VP1ST, experienced, \$18-\$20. Agency, 170 Broadway, room 1019.